# Klondike Development Organization

First Projects: Spring 2011

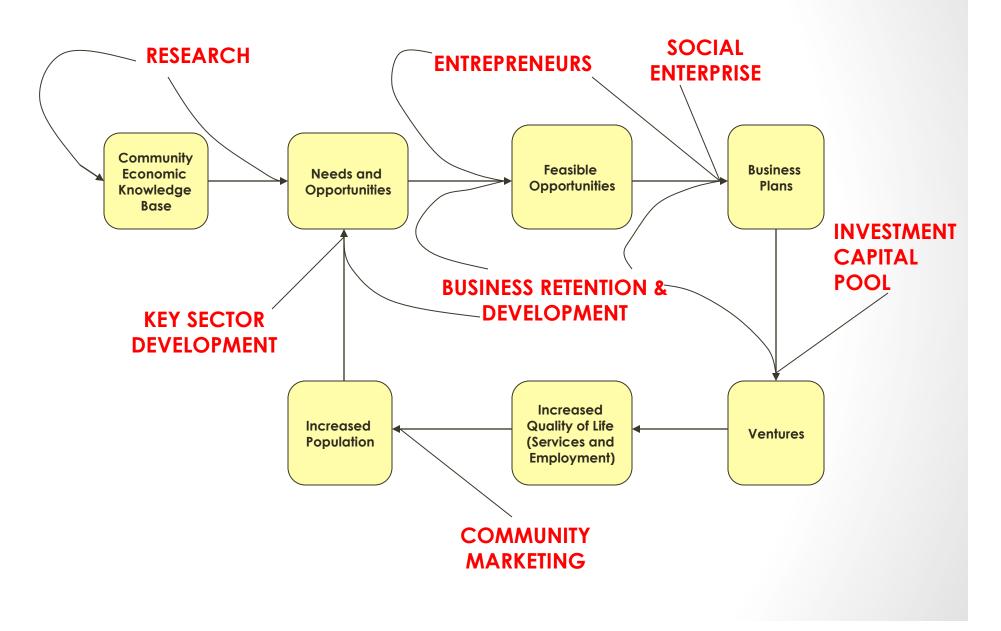
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# KDO Strategic Plan

#### THE SEVEN STRATEGIES

- Enterprise Retention and Development
- Research
- Key Sector Development
  - Housing
- Investment Capital Pool
  - Community Economic Development Investment Funds
- Partnership Forum
- Community Marketing
- Social Enterprise

### **KDO SERVICE CYCLE**



	INVESTMENT CAPITAL POOL	RESEARCH				ENTERPRISE RETENTION AND DEVELOPMENT	KEY SECTOR DEVELOPMENT	PARTNERSHIP FORUM	COMMUNITY MARKETING			SOCIAL ENTERPRISE			
		Klondike Economic Statistics Reports  Community Economic Knowledge Base Annual Strategic Review					Resident Attraction and Retention Promotinal Materials Strategy  KDO Communications Strategy			Venture Selection and Development					
				Measurable Indicators	Strategic Planning							Community 'Needs and Opportunities' Identification	Scoping Studies	Feasibility Studies	Business Plans
Feb-11			Systematic business survey				Housing sector market research	Facilitate forum			Communications strategy development				
Mar-11			Systematic household survey				Design housing strategy	Facilitate forum			Implement strategy				
Apr-11	Feasibility Study	Report development				Develop information databases Site availability									
May-11 Jun-11						inventory Local business		Facilitate forum							
Jul-11		LAUNCH KLONDIKE ECONOMIC STATISTICS				inventory Licenses, permits, taxes & services,									
JUI-11		REPORTS				costs of business  Develop new services									
Aug-11		Review and maintain reports				to enhance existing programs									
Sep-11 Oct-11	Business Plan					Community assistance and mentoring network		Facilitate forum							
Nov-11 Dec-11								Facilitate forum							
Jan-12 Feb-12				Annual strate	gic review										
Mar-12 Apr-12	Entrepreneur and investor awareness					LAUNCH FACILITATION PROGRAM	Market research and planning	Facilitate forum							
May-12 Jun-12						Deliver program  Community assistance	F	Facilitate forum							
Jul-12						and mentoring network		raciliale forom							
Aug-12 Sep-12 Oct-12	Legal set-up						Design strategy	Facilitate forum				Assessment			
Nov-12 Dec-12								Facilitate forum							
Jan-13	LAUNCH KIC & PUBLIC OFFERING NO.1			Annual strato	Tic roviou								Scoping study of four opportunities		
Feb-13 Mar-13	Close offering		Systematic business	Annual strate	gic review		Market research and	Facilitate forum						Feasibility study of two	
Apr-13 May-13	Call for proposals		survey				planning		Strategy development					scoped opportunities	
Jun-13	Assess proposals							Facilitate forum							Business plan of
Jul-13	Approve proposals  Negotiate and complete														one feasible opportunity
Aug-13 Sep-13	investments		Systematic					Facilitate forum							
Oct-13	LAUNCH VENTURE 'A' AND VENTURE 'B'		household survey				Design strategy					Assessment			LAUNCH VENTURE NO.1
Nov-13 Dec-13								Facilitate forum							
Jan-14 Feb-14	Public offering No.2			Annual strate	gic review								Scoping study of four opportunities		
Mar-14	Close offering			- Famou Siture			Market research and	Facilitate forum	Insulance to the control of	Develop promotional				Feasibility study of two	
Apr-14 May-14							planning		Implement strategy	website				scoped opportunities	
Jun-14 Jul-14	Assess proposals  Approve proposals							Facilitate forum							Business plan of one feasible
Aug-14	Negotiate and complete									LAUNCH WEBSITE					opportunity
Sep-14	investments							Facilitate forum		Develop promotional brochure					
Oct-14	LAUNCH VENTURE 'C' AND VENTURE 'D'						Design strategy			Disclisie		Assessment			LAUNCH VENTURE NO.2
Nov-14 Dec-14								Facilitate forum					Carrier 1		
Jan-15 Feb-15	Public offering No.3			Annual strate	gic review					LAUNCH BRICHURE			Scoping study of four opportunities		
Mar-15	Close offering			- Allinour shall				Facilitate forum							

## SO, FIRST STEPS:

- 1) Research
- 2) Key Sector Development Housing
- 3) Partnership Forums
- 4) Community Engagement

#### RESEARCH

#### **Community Economic Knowledge Base**

- 'Systematic business survey' to identify:
  - Business expansion and succession clients
  - Labour force needs
  - Business support service needs
  - Business expenditure leakage targets
  - Enterprise and employment development opportunities
- 'Systematic household survey' to identify:
  - Population determinants
  - Household expenditure leakage targets
  - Household needs
  - Enterprise and employment development opportunities

### **BUSINESS SURVEY**

#### **In-Person Preference:**

- Email for an appointment:
  - acrosstheriver.mark@gmail.com
  - acrosstheriver.evelyn@gmail.com
- Online:

www.surveymonkey.com/s/KlondikeBusinessSurvey

Hard Copy

### **HOUSEHOLD SURVEY**

#### Please complete our survey that can be found at:

Online:

www.surveymonkey.com/s/KlondikeHouseholdSurvey

(You can complete the survey online today at the computers here)

 Email: acrosstheriver.mark@gmail.com acrosstheriver.evelyn@gmail.com

(We can email you the online link or an electronic copy)

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### KEY SECTOR DEVELOPMENT

#### HOUSING

- Convene partner agencies to get comprehensive work underway
- Conduct market research, clearly segmenting the market between ownership and rental, family and single.
   Analyze gaps for the current market (including summer peak) and projected impacts of increased mining activity
- Identify land and building development opportunities and design a full KDO housing strategy

### HOUSING DEMAND SURVEY

#### Please complete our survey that can be found at:

• Online:

www.surveymonkey.com/s/KlondikeHousingDemandSurvey (You can complete the survey online today at the computers here)

 Email: acrosstheriver.mark@gmail.com acrosstheriver.evelyn@gmail.com

(We can email you the online link or an electronic copy)

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### PARTNERSHIP FORUMS

- 1) Today
- 2) Late March (TBA)

### **COMMUNITY ENGAGEMENT**

- 1) Launch Party
- 2) Press Releases and Media
- 3) Community Notices
- 4) Rolling Ads
- 5) Open Houses
- 6) Focus Groups
- 7) Partner Website Notices and Links
- 8) Email
- 9) Facebook
- 10)Others